

Wholesale Trade

Wholesale Trade ANZSIC: DIVISION F

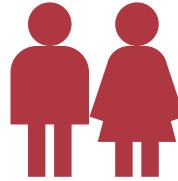


The Wholesale trade consists of enterprises engaged in the buying and on-selling of goods to other businesses and in some cases the public. Wholesalers also engage in buying and selling goods. Wholesalers generally operate from warehouses and transact only with other businesses.



7,136

Businesses classified under the Wholesale Trade operating in Western Australia in 2021.



34,721

Number of people currently Employed in the Wholesale Trade in Western Australia in 2022

Occupation Within the Wholesale Industry

Wholesale offers a wide range of career pathways for anyone looking to work in the sector. For example:



Wholesaler:
Determines the mix of products and services to be provided and negotiates conditions of trade.



Sales Representative:
Represent companies to sell their goods and business services.



Purchasing and Supply Logistics Clerk:
Process orders for goods and services, monitor stock and coordinate the flow of materials between departments.



Advertising, Public Relations and Sales Managers:
Plan, organise, direct, and coordinate advertising, public relations, sales and marketing activities.



Importers or Exporters:
Identify local and overseas business opportunities. Research regulatory and statutory requirements, and work with local and overseas suppliers.



Storepersons:
Receive, handle and despatch goods in stores and warehouses.

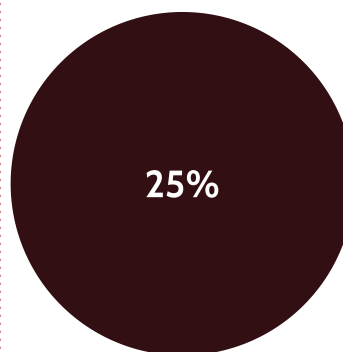


\$57.9 BN

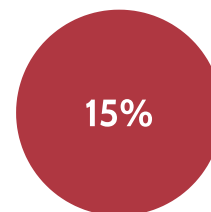


Is the sales and service income for the Wholesale trade in WA in 2021. Making it the 3rd largest industry division after mining and manufacturing in the State

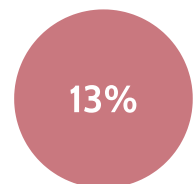
Top 4 Employing Sub-Divisions as % of total workforce



Grocery, Liquor and Tobacco Products



Machinery and Equipment



Furniture, Floor Covering and Other Goods



Specialised Industrial Machinery & Equipment

*Source: LDSC Industry Profile, Wholesale Trade 2021

